

Advanced Leadership Development

Name of Team Member who has a strong potential for advancement to management: _____

Rate this person on a scale of 1 to 10 in the following leadership characteristics with 1 being very poor in this area and 10 being excels in this area.

1. ___ Is a motivator.
2. ___ Has proven they can do their current job with no prodding and little supervision.
3. ___ Is willing to change.
4. ___ Has changed and improved in the past 3 months.
5. ___ Truly dedicated to the company (heart and soul).
6. ___ Helps fellow team members out.
7. ___ Walks their talk.
8. ___ Is flexible. Able to shift to new ideas and goals. Handle a number of changing tasks without difficulty.
9. ___ Is well qualified in their field. Has the skills, training and aptitude to be one of the best in the industry.
10. ___ Handles extreme pressure well.
11. ___ Willing to go out of their way to get something done. Does not say, "It's not my job." Does anything they can to help the dealership.
12. ___ Is patient when this is required.

13. ___ Does not get too down when facing obstacles or setbacks.
14. ___ Thinks through decisions he or she needs to make. Once the person decides what to do, takes action.
15. ___ Is a good listener.
16. ___ Is respected by other team members.
17. ___ Empathetic: Can put themselves in another person shoes.
18. ___ Is enthusiastic.
19. ___ Recognizes other team members for a job well done.
20. ___
21. ___
22. ___
23. ___
24. ___
25. ___
26. ___
27. ___
28. ___

